



# Pacific Customs Brokers

International Trade Solutions



Cutting through **red tape...** your **PREMIUM** Customs Broker

## Selling & Shipping into Global Markets

### Export Seminar... *selling your products and services in foreign countries*

**Pacific Customs Brokers** and **Pacific Overseas Forwarding** are offering a seminar on exporting from Canada. This seminar will focus on exporting products to countries other than the United States and will be of interest to those business owners looking to expand their traditional product market. The seminar will provide you with a solid foundation of reporting, record keeping requirements and terms of sale. You will also have a better understanding of Free Trade Agreements, regulations and how to prepare the documentation for export.

#### Topics of the Seminars Include:

- ▶ Obtaining a Business Number
- ▶ Keeping Books and Records
- ▶ Reporting Requirements
- ▶ How and Why Do you Report Your Exports
- ▶ Exports and Free Trade Agreements
- ▶ Restrictions or Other Requirements
- ▶ Entry Permission of Your Product
- ▶ Documents Required for Exporting
- ▶ Certificates of Origin
- ▶ Incoterms
- ▶ Letters of Credit
- ▶ Remote Location filing - outport entries
- ▶ Bonds
- ▶ ATA Carnet

#### Dates, Times and Locations:

##### Canada Export Centre - Boardroom

400 - 602 West Hastings, Vancouver, BC

Wednesday, September 22, 2010

#1 1pm - 3:30pm - Afternoon Session

##### Pacific Customs Brokers - Seminar Room

101 - 17637 1st Avenue, Surrey, BC

Wednesday, October 6, 2010

#2 9am - 11:30am - Morning Session

*\*Both sessions are identical*

#### Presentation Speaker:

**Richard Brinkert, CCS** - Certified Customs Specialist and Business Account Manager for both Pacific Overseas Forwarding and Pacific Customs Brokers. Richard has 25+ years experience in Canadian and U.S. customs brokerage, freight forwarding logistics and warehousing.

#### Guest Speaker:

**Spokesperson** - Foreign Affairs and International Trade Canada (DFAIT)

#### Registration Information:

**Seminar Fee:** The cost per session is \$95 CAD per person.

**How to Register:** Complete the attached registration form and mail or fax with your cheque or credit card information to:

##### Pacific Customs Brokers

ATTN: Yvette Fox

101 - 17637 1st Avenue

Surrey, British Columbia

Canada V3S 9S1

#### Register Online:

[www.pcb.ca/seminars](http://www.pcb.ca/seminars)

#### Contact Information:

Yvette Fox at Pacific Customs Brokers

**Phone** 604.538.1566

**Fax** 604.531.3120

**Email** [seminars@pcb.ca](mailto:seminars@pcb.ca)

#### Registration Deadlines:

Canada Export Centre location:

Friday, September 17, 2010

Pacific Customs Brokers location:

Friday, October 1, 2010

*\*24 hour cancellation notice is appreciated*

**Registration Form** (Please Print or Type)

**Please Fax Completed Registration Information to 604.531.3120**

Name \_\_\_\_\_ Title \_\_\_\_\_ Seminar # \_\_\_\_\_ Company \_\_\_\_\_ Type of Industry \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_ Seminar # \_\_\_\_\_ Address \_\_\_\_\_

Name (as it appears on credit card) \_\_\_\_\_ Payment type **VISA**  **M/C**  **Cheque**  **Bill Account**  City/Province \_\_\_\_\_

Credit Card Number \_\_\_\_\_ Expiry Date \_\_\_\_\_ Month / Year \_\_\_\_\_ Postal Code \_\_\_\_\_ Telephone # \_\_\_\_\_

Signature \_\_\_\_\_ Fax# \_\_\_\_\_ E-Mail \_\_\_\_\_